

X-UP

Scale



SUPPORT FOR
STARTUPS IN
THEIR GROWTH
STAGE

OUR AREAS OF EXPERTISE

- > GREENTECH
- > HEALTHTECH
- > NEXT-GENERATION INDUSTRIES
- > EDTECH



X-UP

Scale

A **tailor-made program lasting 6 months to 1 year**, renewable, designed to support deeptech start-ups in their **scale-up journey**.

X-UP Scale is **a program by the incubator of École Polytechnique**, open to all and specializing **in technology-driven startups**.

We assist entrepreneurs in the development and scaling of their startups by providing specific support in the following areas :

- Commercial development
- Strengthening and strategizing team recruitment
- Finding partners and strategic advisors
- Product development and industrialization
- Dilutive and non-dilutive fundraising
- Post-funding company structuring

The program's promises

- Support the growth and scaling of startups entering the commercialization phase
- Act as a trusted partner and intermediary in discussions with investors and potential funders
- Provide the resources and expertise needed to structure and strengthen the startup across all key areas

Who can apply to the program?

Startups that are already created and looking for support in structuring **their growth : commercialization phase** (at least **early clients** or **paid POCs**), **first funding round secured or in progress**, initial hires and team strengthening underway.

Open to deeptech startups from all backgrounds

What the program offers

Two personalized offers to choose from, where you will be alongside other start-ups and will have the opportunity to exchange with them during collective events organized by the incubator.

Business Track **INSKIP** ENTREPRENEURS

- Strategic & business structuring
- Growth, partnerships, fundraising
- 2 hours/month · personalized support with an entrepreneur in residence

Product Track **X-FAB**

- Product maturation & technology choices
- Advanced prototyping / industrialization
- 2 hours/month · personalized support with the team from X's prototyping space

Access to our powerful ecosystem

Privileged access to **X's network, investors**, major **events, laboratories**, and strategic **partners**.

An experienced team by your side

Dedicated support from a **startup manager (3 hours/month)** and targeted **workshops** focused on the key challenges of acceleration.

Expert access & mentoring

Access to a network of **100+ X experts and mentors**, with **negotiated rates** and partner perks.

Specific focus areas

01

Fundraising support

Introductions and privileged partnerships with investors (business angels, VCs), review of your pitch decks and business plans, and dedicated workshops. Support in preparing applications for non-dilutive funding.

02

Team structuring & scaling

The opportunity to take part in Bpifrance partner programs Tandem and Tango to find a co-founder and strengthen your team.

03

Business development

Go-to-market strategy structuring and introductions to industrial partners. Targeted introductions and coaching sessions to secure first contracts and strategic partnerships.

Office space option

Hosting at the Drahi-X Novation Center, at the heart of the École polytechnique campus, in a **shared co-working space** or in **private offices**, at your discretion. You will also have access to campus facilities (library, dining services, and sports facilities at École rates).

Prototyping option

The prototyping space: over **1,000 m²** combined with support from the X-FAB team, including a dedicated biomedical engineering area, and close proximity to the **interdisciplinary research centers** of Institut Polytechnique de Paris and its **32 laboratories**.

How to apply : A 2-step process

Pre-sélection

Selection jury

Launch



What we expect from you

- You are **fully committed to your project** and aware of what the program can offer you.
- You are **available to follow the program** and attend the required meetings at the Drahi-X Novation Center, on the École Polytechnique campus.

Program access and pricing details

- **Location** : Drahi - X Novation Center
- **Duration** : 6 months to 1 year, renewable
- **Fee (excluding accommodation)** : from €750 excluding tax per month. Preferential conditions for 18 months for startups coming from the X-UP Create program.
- **Fee with co-working or private offices** : Starting from €120 excluding tax per month per desk.

You have the option to continue your development after the program at the Drahi-X Novation Center with the X-UP Access offer.

Eligible for Innov'Up Incubator funding with support for preparing the application.

OPEN CALLS FOR APPLICATIONS

Join the incubator at any time

> No application deadline

A large ecosystem to support the growth of your startup

A broad network of public and private stakeholders

6 universities : École polytechnique, ENSTA Paris, ENPC, ENSAE Paris, Télécom Paris, Télécom SudParis



A rich entrepreneurial and thematic ecosystem



Numerous funding opportunities



International networks



Interdisciplinary centers

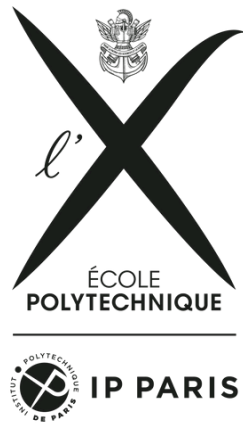




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