

# X-UP

## Scale



SUPPORT FOR  
STARTUPS IN  
THEIR GROWTH  
STAGE

## OUR AREAS OF EXPERTISE

- > GREENTECH
- > HEALTHTECH
- > NEXT-GENERATION INDUSTRIES
- > EDTECH



A **customized 6-month renewable program** designed to support deeptech startups **in their scaling journey**

X-UP Scale is **a program by the incubator of École Polytechnique**, open to all and specializing **in technology-driven startups**.

We assist entrepreneurs in the development and scaling of their startups by providing specific support in the following areas :

- Commercial development
- Strengthening and strategizing team recruitment
- Finding partners and strategic advisors
- Product development and industrialization
- Dilutive and non-dilutive fundraising
- Post-funding company structuring

## The program's promises

- Support the growth and scaling of startups entering the commercialization phase
- Act as a trusted partner and intermediary in discussions with investors and potential funders
- Provide the resources and expertise needed to structure and strengthen the startup across all key areas

## Who can apply to the program?

Startups that are already created and looking for support in structuring **their growth : commercialization phase** (at least **early clients** or **paid POCs**), **first funding round secured or in progress**, initial hires and team strengthening underway.

Open to deeptech startups from all backgrounds

## What the program offers

A **personalized program** where you'll be alongside other startups, with opportunities to connect and share experiences during collective events organized by the incubator.

### An experienced duo by your side

A **startup manager** and an entrepreneur-in-residence, supporting you for up to 30 hours over 6 months. First, a **diagnostic session** to define your scaling goals (sales, recruitment, board structuring, product development, fundraising, investment strategy, etc..).

### Ticketing experts & mentorship

A **10-hour "ticketing" system** over 6 months (access to high-value expertise, with our network of 100+ specialists)  
A **mentorship program** to connect you with experts from the alumni network.  
**Weekly thematic workshops** to support your key business challenges.

### Access to our powerful ecosystem

**Connections** to the extensive École Polytechnique network, **the incubator's investor community**, and participation in key events such as Demo Day, Ecosystem Days, Spring, VivaTech, the European Venture Programme, Stage Two, and more.

**Proximity to the 45 research labs** of Institut Polytechnique de Paris, student-led consulting projects, partner support for co-founder matching, exclusive perks, and access to discounted rates through our partner network.

## Specific focuses :

01

### Support for dilutive fundings

Exclusive connections and partnerships with investors (BA, VC) specializing in our focus areas, particularly in pre-seed stages.

Regular meetings and coaching sessions organized to support your progress.

02

### Support for non-dilutive fundings

Organization of regular meetings and coaching sessions with our non-dilutive funding partners : French Tech Paris-Saclay, BPI, Label Innov'Up, banks, and more.

03

### Team and board strengthening programs

The opportunity to participate in BPI partner programs Tandem and Tango to find a co-founder and strengthen your team.

## Optional :

**Accommodation at the Drahi-X Novation Center**, located at the heart of the École Polytechnique campus, in either a **shared co-working space** or **private offices**, according to your preference. You'll also have access to **campus facilities** (library, dining, sports facilities at the rates in effect at the School).

**Prototyping space:** Over 1,000 m<sup>2</sup> combined with support from the X-FAB team, including a dedicated biomedical engineering area, and **close proximity to the interdisciplinary research centers** of Institut Polytechnique de Paris and its **45 laboratories**.

# How to apply : A 2-step process

## Pre-sélection

## Selection jury

## Launch



## What we expect from you

- You are **fully committed to your project** and aware of what the program can offer you.
- You are **available to follow the program** and attend the required meetings at the Drahi-X Novation Center, on the École Polytechnique campus.

## Program access and pricing details

- **Location** : Drahi - X Novation Center
- **Duration** : 6 months, renewable
- **Fee (excluding accommodation)** : €4,500 excluding tax, or €750 excluding tax per month for 6 months. Preferential conditions for 18 months for startups coming from the X-UP Create program.
- **Fee with co-working or private offices** : Starting from €100 excluding tax per month per desk.
- You have the option to continue your development after the program at the Drahi-X Novation Center with the X-UP Access offer.

Eligible for Innov'Up Incubator funding with support for preparing the application.

## OPEN CALLS FOR APPLICATIONS

Join the incubator at any time

> No application deadline

# A large ecosystem to support the growth of your startup

## A broad network of public and private stakeholders

**6 universities :** École polytechnique, ENSTA Paris, ENPC, ENSAE Paris, Télécom Paris, Télécom SudParis



## A rich entrepreneurial and thematic ecosystem



## Numerous funding opportunities



## International networks



## Interdisciplinary centers





## NOTES

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## Contact

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